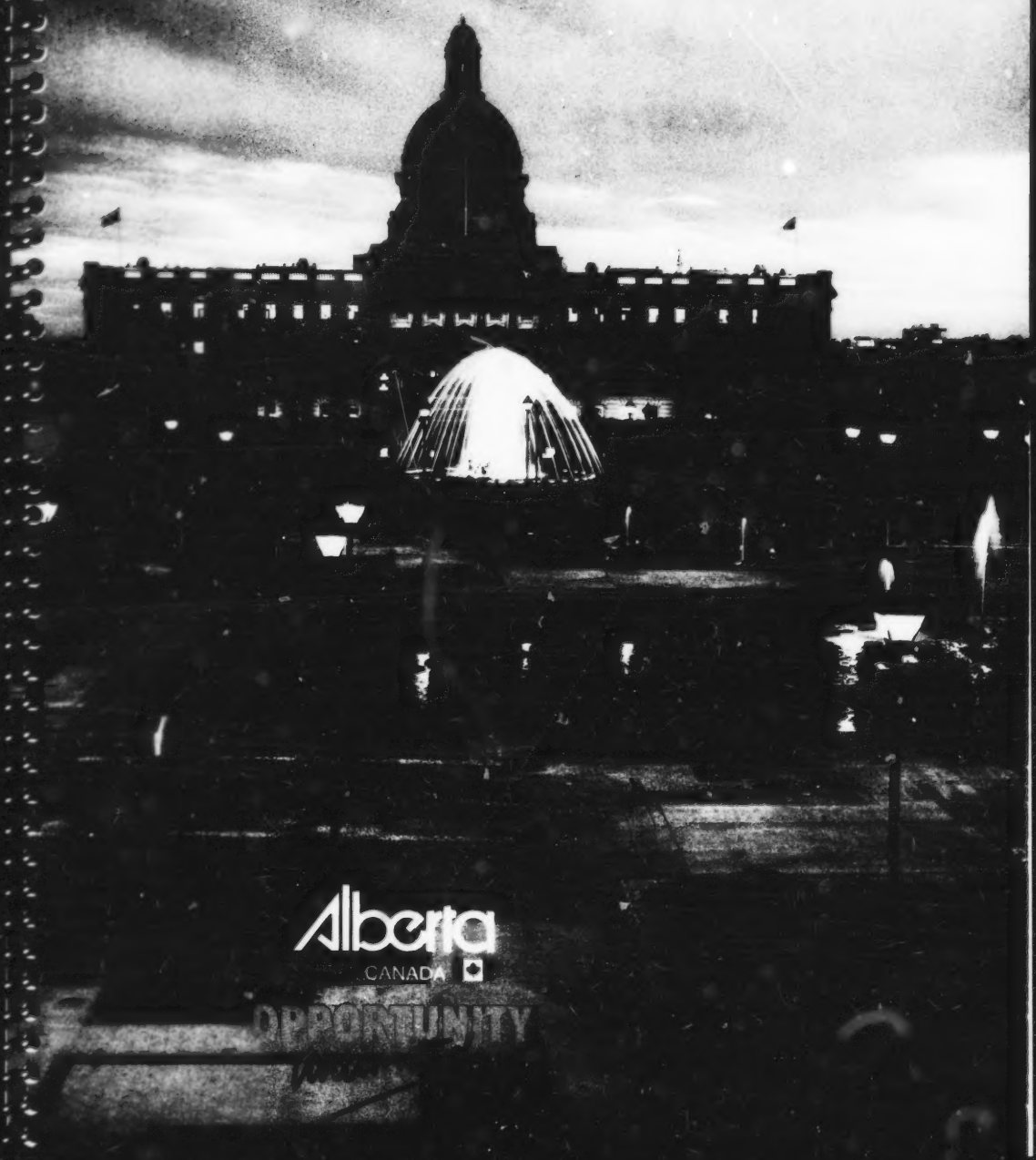
Doing Business with the Alberta Public Sector



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1 Introduction

In an effort to help Alberta companies more effectively conduct business with the public sector, we are pleased to introduce the second edition of this purchasing guide.

"Doing Business With the Alberta Public Sector" has been prepared by Alberta Economic Development and Trade, in cooperation with Alberta Public Works, Supply and Services.

The directory provides a comprehensive list of public entities in the province, a description of their functions, yearly expenditures on goods and services and a list of key contacts.

This edition should prove a valuable asset to any Alberta firm exploring public markets. The publication is just one illustration of our continuing effort to improve communication channels between the private and public sectors.

Larry R. Shaben
Minister

B. The Purpose and Use of this Directory

"Doing Business with the Alberta Public Sector" is an Alberta Economic Development and Trade initiative to promote business activity within the Province. The primary objective of this directory is to increase the awareness of the business community with respect to the public sector markets in Alberta.

The Directory provides information on the procurement policies and procedures of the Government of Alberta, a brief description of the functions of all the Departments and the names and addresses of contacts within each Department who are responsible for procurement of materials and supplies. Also included in this directory is a list of the other public sector markets in Alberta and an indication of the expenditure by each of these public sector markets on goods and services.

The Directory is intended to serve as an overall guide for conducting business with the public sector in Alberta. For additional information please contact:

Strategic Planning Division

Alberta Economic Development and Trade
9th Floor, Sterling Place
9940 - 106 Street
Edmonton, Alberta
T5K 2P6
Phone: (403) 427-3627

Summary of Expenditure by all Ministries 1984 - 1985 Data

(All data in $'000)

Ministry Name	$
Advanced Education	7,505
Agriculture	14,742
Attorney General	24,903
Consumer and Corporate Affairs	3,398
Culture	12,762
Energy and Natural Resources	80,989
Economic Development and Trade	6,661
Education	14,077
Environment	26,515
Executive Council	10,549
Federal and Intergovernmental Affairs	867
Hospitals and Medical Care	22,564
Housing	4,518
Labor	2,314
Legislative Assembly	5,423
Manpower	13,878
Municipal Affairs	6,214
Public Works Supply and Services	183,846
Recreation	15,163
Social Services and Community Health	57,650
Solicitor General	90,140
Tourism and Small Business	5,677
Transportation	281,427
Treasury	22,541
Utilities and Telecommunication	6,106
Total	**920,439**

C. User Survey

We would appreciate your comments regarding this directory. Please complete the questionnaire below and return it to us so that we may incorporate your suggestions in the next publication.

1. Does this directory provide you with information that is useful? **Yes** **No**

2. If not, what additional information should be included?

   _____
   _____
   _____
   _____

3. Is there any information that can be deleted? **Yes** **No**
   If **Yes,** please provide details:

   _____
   _____
   _____

4. Please comment on your impression of the presentation format.

   _____
   _____
   _____

5. Please provide any suggestions about ways the directory can be improved in the future.

   _____
   _____
   _____

6. If you would like additional copies of this directory, please provide us with the following information.

   Name: _____

   Title: _____

   Organization: _____

   Street Address: _____

   City: _____ Postal Code: _____

   Phone Number: _____

   Number of Copies Required: _____

Please return the completed questionnaire to:

Strategic Planning Division
Alberta Economic
Development and Trade
9th Floor, Sterling Place
9940 - 106 Street
Edmonton, Alberta
T5K 2P6

Selling to the Provincial Government 2

The Supply Management element of Alberta Public Works, Supply and Services, provides a centralized purchasing service for the procurement of all materials, supplies, equipment and certain services required by the Government of Alberta. Both the Purchasing Branch and the Contracted Services Branch of the Procurement Division are headed by a Director who has a staff of qualified commodity managers and buyers skilled in various commodity lines and services. The Procurement Division operates through its branches in Edmonton and a Southern Region Co-ordinator in its Calgary office.

The main Edmonton office is located at:

12360 - 142 Street
Edmonton, Alberta
T5L 2H1
Phone:(403) 427-4111

The Southern Region (covering the area south of Innisfail) office is located at:

J.J. Bowlen Building
620 - 7th Avenue, S.W.
Calgary, Alberta
T2P 0Y8
Phone:(403) 297-3270

A. Purchasing Systems and Procedures

This section is intended to explain the procurement policies and procedures of the Government of Alberta.

General Purchasing Policies
The Supply Management element strives for an open competitive method in buying goods and services. Therefore, whenever possible, it encourages competition through the tender system. If quality, service and price are equal, preference is given to products manufactured or produced in whole or in part in Alberta.

Getting Started
If you wish to have your name included on the source list, please contact the Procurement Division in Edmonton or Calgary, to arrange an interview with one of the Commodity Managers, and acquaint him with your products.

Tender-Procedure
The general policy of the Procurement Division is to invite competitive tenders wherever practical, and purchase on the basis of prices

obtained as a result of such competition. Invitations to tender are automatically sent to vendors registered with the Procurement Division.

Tender Submissions
Completed tenders must be returned to the Procurement Division by the closing date, in a sealed envelope, appropriately marked with the respective tender number.

Tender Opening
As a general rule, tenders are opened publicly, and all suppliers who have submitted a bid may attend the tender opening on the date and time specified.

Invoice Payment
Payment will be made after goods have been received and accepted at the destinations stipulated, and invoices and inspection documents have been processed. Payment inquiries should be directed to the recipient department as designated on the purchase document.

A brochure entitled "Selling to the Alberta Government", that provides a detailed explanation of the procurement process, may be obtained by contacting the Procurement Division of Alberta Public Works, Supply and Services at their Edmonton office at 427-4111 or the Calgary office at 297-3270.

B. Commonly Asked Questions and Answers

To help you understand the systems and procedures used by the Government of Alberta and the various Departments in their purchasing, here are the answers to some of the most frequently asked questions.

How is purchasing organized?
The Alberta Government has a centralized purchasing system. The Supply element of Alberta Public Works, Supply and Services is responsible for the procurement of materials, supplies, equipment and certain services required by the various Departments. In most cases the materials and supplies co-ordinator or line manager from each Department is responsible for the specification of goods and services required.

Who can sell to the government?
The Alberta Government strives for an open competitive method in buying goods and services. Therefore, wherever possible, it encourages competition through the tender system. If quality, service and price are equal, preference is given to products manufactured or produced in whole or in part in Alberta.

Although the Supply Management element deals mainly with wholesalers, manufacturers and distributors; dealers and retailers may also compete successfully, depending on their location and volume involved.

What is the key to becoming a supplier?
The key is bidding. In order to accomplish this you should have your name included on the source lists maintained by the Procurement Division.

Prospective vendors can have their names registered on the source list by completing a source list form available at the Edmonton or Southern Region office.

How is the Supply Management element organized?
Within the Supply Management operations the two branches that make up the Procurement Division of Alberta Public Works, Supply and Services are: The Purchasing Branch that is responsible for the procurement of all materials, supplies and equipment; and the Contracted Services Branch (CSB) that is responsible for the procurement of all Electronic Data Processing (EDP) and Word Processing systems and services for all government departments. In addition, the Calgary Purchasing office handles the procurement of materials and supplies for Southern Alberta.

Each branch is headed by a Director who has a number of procurement managers reporting to him. Each of these managers is assigned the responsibility for specific types of commodities/contracts.

How does one obtain clarification of the requirements on the tender?
When the specification of the goods and services being procurred is complex, or the statement of requirements is unclear, the vendor may request clarification by contacting the officer indicated on the tender.

Is information available to unsuccessful bidders?
If an unsuccessful bidder wishes, the name of the successful bidder and the accepted price may be obtained by contacting the appropriate procurement official.

What is the provincial policy on Standards?
Alberta Government uses Standards in the acquisition of materials, goods and services wherever appropriate, in order to maximize efficiency, effectiveness and economies and to create the greatest opportunity for impartial competitive bidding. If you have any questions regarding standards or specifications, quality assurance and prequalification, or require assistance related to these subjects, please contact:

Standards and Technical Services
Operational Support Services Branch
Supply Management
Public Works, Supply and Services
3rd Floor, 6950 - 113 Street
Edmonton, Alberta
T6H 5V7
Phone:(403) 427-8896

C. Key Contacts at Alberta Public Works, Supply and Services

Contracted Services Branch — Edmonton

Contract Area	Contact	Phone No.
General	Ron Caruk, Director	(403)427-3223
Microcomputer/Word Processing	Dave Higgs	(403)427-0470
Consulting Services (EDP/WP)	Greg Lusk	(403)427-3224
Data Processing (Non PWSS)	James Patterson	(403)422-1371
Data Processing (PWSS)	Ron Schienbein	(403)422-0092

Purchasing Branch — For Product Related Inquiries — Edmonton

Commodity Group	Contact	Phone No.
General	Michael Long, Director	(403)427-4120
Office Stationery, Equipment and Furnishings	Jeff Thomas	(403)427-4121
Project Purchasing	Wally Lauder	(403)427-0086
Structural, Energy and Mechanical Equipment and Supplies	Bob Locke	(403)427-0472
Institutional, Laboratory Telecommunications and Safety Agricultural Products	Fred Husband	(403)427-4126
Southern Region Office	Marvin Grabia	(403)297-3270

Provincial Departments 3

There are twenty-five Departments in the Government of Alberta. The total budget for goods and services for these Departments for the fiscal year 1984/85 was $920.7 million. Six Departments account for 79% of the total expenditure on goods and services. Figures 1 and 2 below provide a breakdown of this expenditure by major category of expenditure and major department.

Alberta Government
Expenditure by Major Ministries

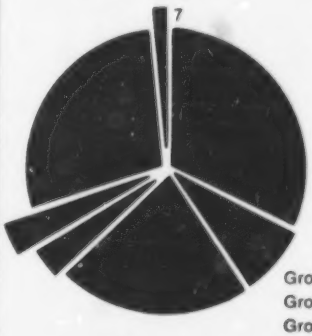
Total Expenditure $920.7 million

1 Transportation	31.0%	5 Environment	3.0%
2 Solicitor General	10.0%	6 ENR	9.0%
3 SSCH	6.0%	7 All Other Ministries	21.0%
4 PWSS	20.0%		

LEGEND

Group #	Commodities Included
Group 1	Contract Services
Group 2	Data Processing Equipment and Services
Group 3	Materials and Supplies
Group 4	Office Equipment Purchase and Repair
Group 5	Furniture, Vehicles and Other Assets
Group 6	Rentals (includes office rental)
Group 7	Advertising and Insurance

Alberta Government
1984 - 85 Data



Total Expenditure $920.7 million

Group 1	32.3%
Group 2	8.0%
Group 3	22.4%
Group 4	3.7%
Group 5	3.5%
Group 6	28.5%
Group 7	1.7%

A. Department Functions and Contacts

This section provides a brief description of the Departments of the Government of Alberta and the programs they administer. Although the purchasing function in the Alberta Government is centralized with the Procurement Division of Alberta Public Works, Supply and Services, each Department is responsible for initiating the request for goods and services. Listed in this section, by Department, is the name, address and telephone number of a contact person who coordinates the procurement function within the Department.

1. Advanced Education

The Department is responsible for the establishment, operation, administration and coordination of higher and further education programs, services and institutions; and for the development and implementation of Government programs to ensure that Albertans, according to individual interests and capabilities, have the opportunity to participate in post-secondary education.

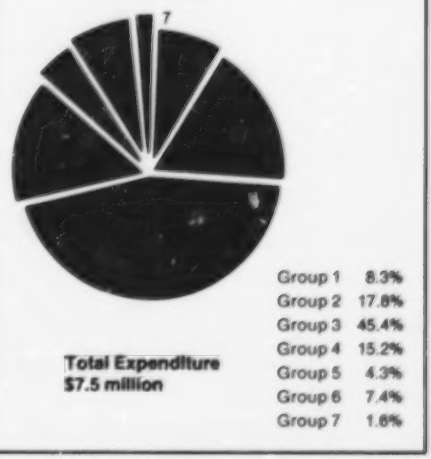
The Department's budget for expenditure on goods and services is estimated to be $11.6 million for the 1986/87 fiscal year.

Key contacts in this Department are:

Finance Operations
Mrs. R. B. Freeman
General Services Coordinator
Advanced Education
8th Floor, Devonian Building
East Tower
11160 Jasper Avenue
Edmonton, Alberta
T5K 0L3
Phone: (403) 427-3860

Campus Development
Ms. L. Wizniuk
Advanced Education
9th Floor, Devonian Building
East Tower
11160 Jasper Avenue
Edmonton, Alberta
T5K 0L3
Phone: (403) 427-5582

The Department's expenditure on goods and services in 1984-85 was $7.5 million and was allocated as illustrated in the following graph.



2. Alberta Agriculture

The Department is responsible for the management of programs designed to develop all phases of agricultural activity, to promote the best use of Alberta resources in this area and to improve the incomes of those involved in agriculture.

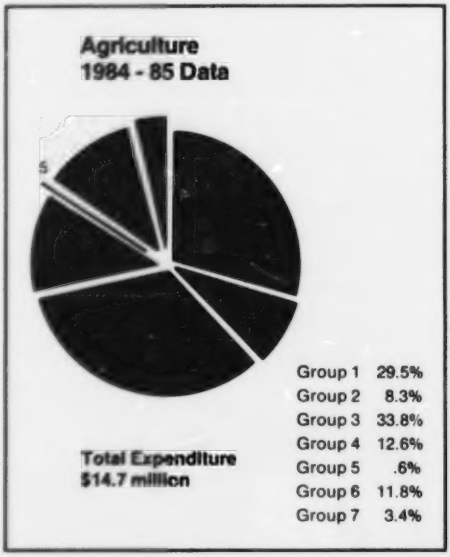
The Department's budget for expenditures on goods and services is estimated to be $19.5 million for the 1986/87 fiscal year.

Key contacts in this Department are:

Financial and Administrative Services Division
Mr. David J. Yakabuski
Alberta Agriculture
J. G. O'Donoghue Building
3rd Floor, 7000 - 113 Street
Edmonton, Alberta
T6H 5T6
Phone: (403) 427-2131

Mr. Charles MacFarlan
Alberta Agriculture
J. G. O'Donoghue Building
3rd Floor, 7000 - 113 Street
Edmonton, Alberta
T6H 5T6
Phone: (403) 427-2151

The Department's expenditure on goods and services in 1984-85 was $14.7 million and was allocated as illustrated in the following graph.



3. Attorney General

The Department provides legal services to the Government and various Government Departments and is responsible for the administration of justice and enforcement of laws within the Province.

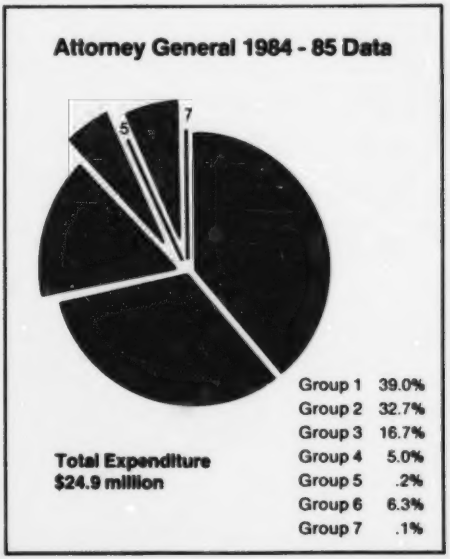
The Department's budget for expenditure on goods and services is estimated to be $33.1 million for the 1986/87 fiscal year.

Key contacts in this Department are:

Administrative Services
Mr. Howard A. Brinton
Director, Administrative Services
Attorney General, Administration
The Bowker Building
9833 - 109 Street
Edmonton, Alberta
T5K 2E8
Phone: (403) 427-5011

Mr. R. Remmer
Manager, Materials and Facilities
Attorney General, Administration
The Bowker Building
9833 - 109 Street
Edmonton, Alberta
T5K 2E8
Phone: (403) 427-0060

The Department's expenditure on goods and services in 1984-85 was $24.9 million and was allocated as illustrated in the following graph.



4. Career Development and Employment

The Department is responsible for the establishment, operation, administration and co-ordination of government programs to ensure that Albertans, according to individual capabilities, have the opportunity to prepare for and take part in productive employment.

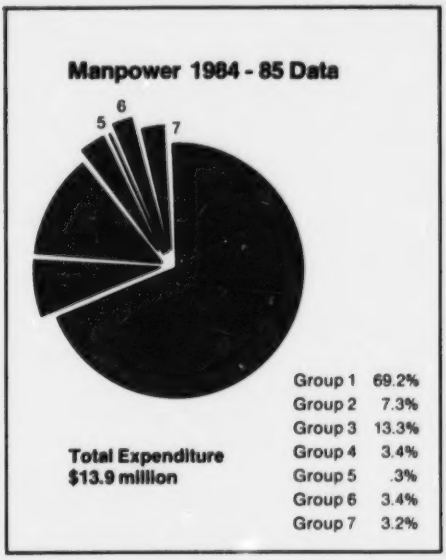
The Department's budget for expenditure on goods and services is estimated to be $25 million for the 1986/87 fiscal year.

Key contacts in this Department are:

Mr. Tom Pollard
Executive Director
Finance and Administrative Services Division
Alberta Career Development and Employment
18th Floor, Park Square
10001 Bellamy Hill
Edmonton, Alberta
T5J 3W5
Phone: (403) 422-4605

Mr. Dennis Hill
Director,
Administrative Services
Alberta Career Development and Employment
19th Floor, Park Square
10001 Bellamy Hill
Edmonton, Alberta
T5J 3W5
Phone: (403) 422-4489

This department formerly included the Department of Labour. As the department of Labour, the expenditure on goods and services in 1984-85 was $13.9 million and was allocated as illustrated in the following graph.



5. Community and Occupational Health

The Department is responsible for the management of programs and institutions designed to promote, maintain or improve the health of Albertans in their daily living at home, in the community and the workplace.

The Department's budget for expenditure on goods and services is estimated to be $16.4 million for the 1986/87 fiscal year.

The key contact in this Department is:

Mr. Norm Lynch
Acting Director, Administrative Services
10030 - 107 Street
Edmonton, Alberta
T5J 3E4
Phone: (403) 427-2639

As this department was established after fiscal year 1984-85, no expenditure data is available.

6. Consumer and Corporate Affairs

The Department is responsible for the development and management of programs designed to promote orderly and responsible activities in the market place that will result in fair competition among informed participants.

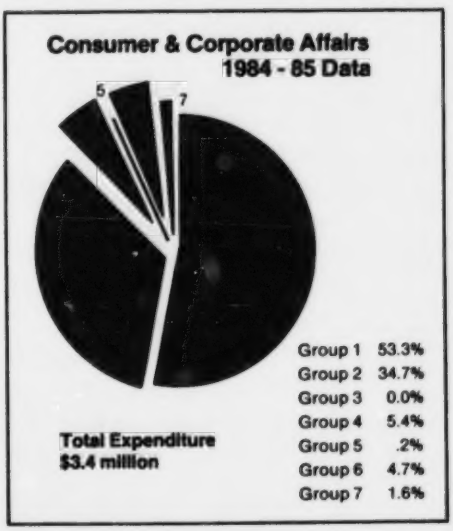
The Department's budget for expenditure on goods and services is estimated to be $4.2 million for the 1986/87 fiscal year.

Key contacts in this Department are:

Mr. Don Woytowich
Director, Financial Services
Alberta Consumer and Corporate Affairs
20th Floor, 10025 Jasper Avenue
Edmonton, Alberta
T5J 3Z5
Phone: (403) 427-4082

Mr. David Whitworth
Director, Systems & Administration
Alberta Consumer & Corporate Affairs
20th Floor, 10025 Jasper Avenue
Edmonton, Alberta
T5J 3Z5
Phone: (403) 427-6941

The Department's expenditure on goods and services in 1984-85 was $3.4 million and was allocated as illustrated in the following graph.



7. Culture

The Department is responsible for the development and support of cultural programs and services, and the development, preservation and display of historical resources and cultural heritage.

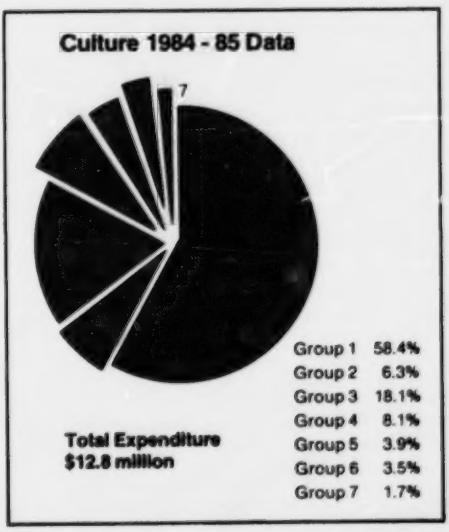
The Department's budget for expenditure on goods and services is estimated to be $13.2 million for the 1986/87 fiscal year.

Key contacts in this Department are:

Finance and Administration Division
Mr. G. Rai Batra
Executive Director
14th Floor, CN Tower
10004 - 104 Avenue
Edmonton, Alberta
T5J 0K5
Phone: (403) 427-2925

Mr. Jan Devries
Director, Financial Services
14th Floor, CN Tower
10004 - 104 Avenue
Edmonton, Alberta
T5J 0K5
Phone: (403) 427-9898

The Department's expenditure on goods and services in 1984-85 was $12.8 million and was allocated as illustrated in the following graph.



8. Economic Development and Trade

The Department is responsible for the implementation of the economic strategy of the Government of Alberta through programs for the development of the business and industrial sectors, the provision of financial assistance to Alberta business and the financing of specific economic development projects.

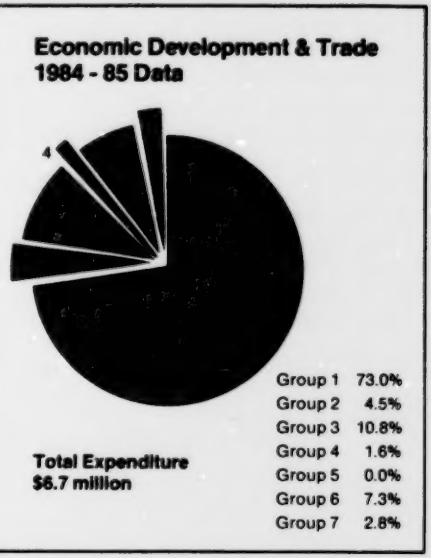
The Department's budget for expenditure on goods and services is estimated to be $12 million for the 1986/87 fiscal year.

Key contacts in this Department are:

Finance and Administration Division
Mr. Rabin Mendis
Director Financial Planning and Procurement
Economic Development and Trade
8th Floor, Sterling Place
9940 - 106 Street
Edmonton, Alberta
T5K 2P6
Phone: (403) 427-0675

Ms. Linda Wertz
Contracts and Procurement Clerk
Economic Development and Trade
8th Floor, Sterling Place
9940 - 106 Street
Edmonton, Alberta
T5K 2P9
Phone:(403) 427-0675

The Department's expenditure on goods and services in 1984-85 was $6.7 million and was allocated as illustrated in the following graph.



9. Education

The Department is responsible for the establishment, operation, administration, and management of primary and secondary education programs. The broad objective is to maintain and increase the quality of education in all parts of Alberta, while ensuring maximum value for each dollar spent.

The Department's budget for expenditure on goods and services is estimated to be $15 million for the 1986/87 fiscal year.

Key contacts in this Department are:

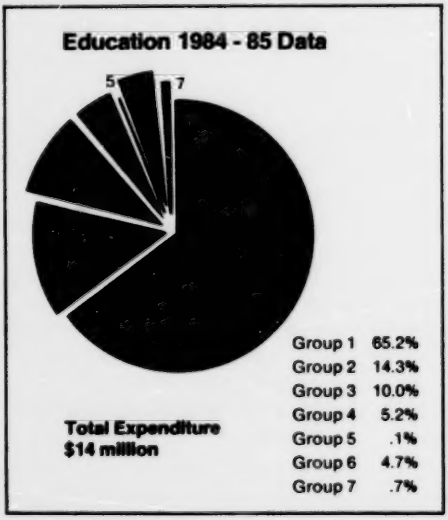
Financial and Administrative Services Branch
Mr. Walter Turch
Associate Director, Financial Operations
Alberta Education
8th Floor, Devonian Building
11160 Jasper Avenue
Edmonton, Alberta
T5K 0L2
Phone: (403) 427-2054

Computer Systems and Data Base Management
Mr. Dave Laing
Alberta Education
3rd Floor, Devonian Building, East
11160 Jasper Avenue
Edmonton, Alberta
T5K 0L2
Phone: (403) 427-5739

Alberta School for the Deaf
Mr. Walter Panteluk
Bursar,
Alberta School for the Deaf/Edmonton
Education Response Centre
6240 - 113 Street
Edmonton, Alberta
T5K 0L2
Phone: (403) 434-1481

Alberta Correspondence School
Mr. Ken Vandenberg
Associate Director
Support Services
Alberta Correspondence School
Box 4000
Barrhead, Alberta
T0G 2P0
Phone: (403) 674-5003

The Department's expenditure on goods and services in 1984-85 was $14 million and was allocated as illustrated in the following graph.



10. Energy

The Department is responsible for the administration and management of Alberta's Energy and Mineral Resources.

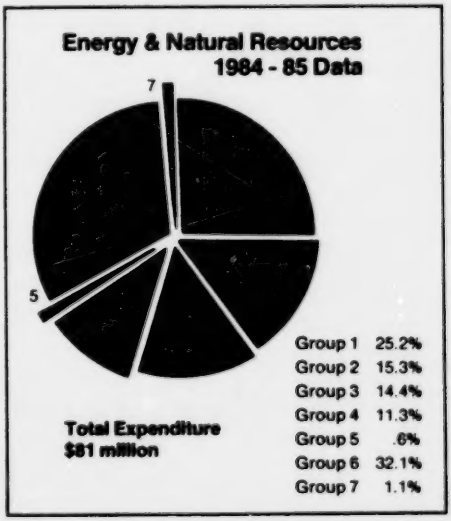
The Department's budget for expenditure on goods and services is estimated to be $1.4 million for the 1986/87 fiscal year.

Key contacts in this Department are:

Finance and General Services Division
Mr. Ken C. Borch
Energy/Forestry, Lands and Wildlife
Petroleum Plaza — North Tower
9945 - 108 Street
Edmonton, Alberta
T5K 2G6
Phone: (403) 422-2260; 427-7287

Mr. Klaus K. Rehaag
Energy/Forestry, Lands and Wildlife
Petroleum Plaza — North Tower
9945 - 108 Street
Edmonton, Alberta
T5K 2G6
Phone: (403) 427-0730; 427-7287

In 1984-85 this department was part of Energy and Natural Resources. The combined Department's expenditure on goods and services was $81 million and was allocated as illustrated in the following graph.



11. Environment

The Department is responsible for the co-ordination of the policies, programs, services, and administrative procedures of the Departments and agencies of the Government in matters pertaining to the environment, and may undertake activities necessary to promote the improvement of the environment for the benefit of the people of Alberta and future generations.

The Department's budget for expenditures on goods and services is estimated to be $35 million in the 1986/87 fiscal year.

Key contacts in this Department are:

Mr. Jerry Kolar, Director
Financial Operations Division
12th Floor, Oxbridge Place
9820 - 106 Street
Edmonton, Alberta
T5K 2J6
Phone: (403) 427-6238

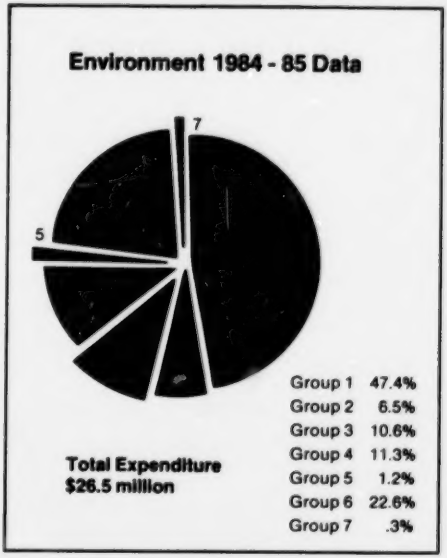
Mr. Stan Selinger, Head
Common Services Wing
Alberta Environmental Centre
P.O. Bag 4000
Vegreville, Alberta
T0B 4L0
Phone: (403) 632-6761

Mr. John Prokopiw, Head
Equipment and Materials Branch
Operations and Maintenance Division
7thFloor, Oxbridge Place
9820 - 106 Street
Edmonton, Alberta
T5K 2J6
Phone: (403) 427-6169

Ms. Susan Slipic
Administrative Officer
Land Reclamation Division
3th Floor, Oxbridge Place
9820 - 106 Street
Edmonton, Alberta
T5K 2J6
Phone: (403) 427-6212

Mr. Dan Reid
Administrative Officer
Pollution Control Division
6th Floor, Oxbridge Place
9820 - 106 Street
Edmonton, Alberta
T5K 2J6
Phone: (403) 427-6270

The Department's expenditure on goods and services in 1984-85 was $26.5 million and was allocated as illustrated in the following graph.



12. Executive Council

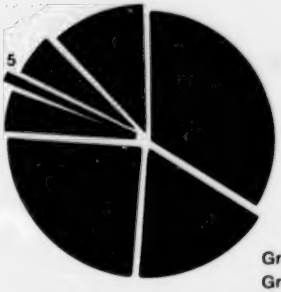
The Executive Council consists of the Premier and Ministers of the Crown who, by executive procedure and orders approved by the Lieutenant Governor, translate the wishes of the electors of the Province into policy decision and consequent programs, under authority provided by the Legislative Assembly and Provincial Statutes.

The key contact in this Department is:

Mr. Ken Patterson
Director of Finance and Administration
102 Legislative Building
1 Legislative Grounds
Edmonton, Alberta
T5K 2B7
Phone: (403) 427-2251

The Department's expenditure on goods and services in 1984-85 was $10.5 million and was allocated as illustrated in the following graph.

Executive Council 1984 - 85 Data



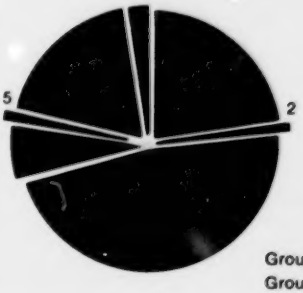
Group 1	33.8%
Group 2	17.5%
Group 3	25.0%
Group 4	5.5%
Group 5	.7%
Group 6	5.2%
Group 7	12.3%

Total Expenditure
$10.5 million

Mr. Robert R. Simmons
Director of Administration
Federal and Intergovernmental Affairs
14th Floor, 10030 - 107 Street
South Tower
Edmonton, Alberta
T5J 3E4
Phone: (403) 427-2603

The Department's expenditure on goods and services in 1984-85 was $867,000 and was allocated as illustrated in the following graph.

Federal & Inter-Governmental Affairs 1984 - 85 Data



Group 1	22.7%
Group 2	.5%
Group 3	47.8%
Group 4	6.5%
Group 5	.8%
Group 6	19.6%
Group 7	2.2%

Total Expenditure
$867 thousand

13. Federal and Intergovernmental Affairs

The Department is responsible for co-ordination of all activities of the Government of Alberta and its agencies in relation to the Government of Canada, the governments of the Provinces and Territories of Canada, and the governments of foreign countries.

The Department's budget for expenditures on goods and services is estimated to be $2.2 million for the 1986/87 fiscal year.

The key contact in this Department is:

14. Forestry, Lands and Wildlife

The Department is responsible for the administration and management of Alberta's forest resources, public lands, and fish and wildlife resources. Framework surveying and mapping systems are established and maintained for the province.

The Department's budget for expenditure on goods and services is estimated to be $78.7 million for the 1986/87 fiscal year.

Key contacts in this Department are:

Mr. Chuck Geale
Alberta Forest Service
10th Floor
9920 - 108 Street
Edmonton, Alberta
T5K 2C9
Phone: (403) 427-3549

Mr. E.R. Edwards
Public Lands Division
6th Floor, South Tower
9915 - 108 Street
Edmonton, Alberta
T5K 2C9
Phone: (403) 427-3564

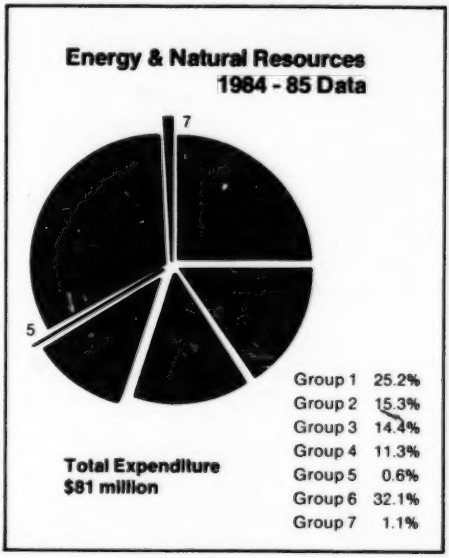
Mr. C.G. Campbell
Fish and Wildlife Division
3rd Floor
9920 - 108 Street
Edmonton, Alberta
T5K 2C9
Phone: (403) 427-6727

Mr. P.J. Merrick
Alberta Bureau of Surveying and Mapping
50th Street Atria
4949 - 94B Avenue
Edmonton, Alberta
T6B 2T5
Phone: (403) 422-2685

Mr. N.B. Giffen, Director of General Services
Finance and General Services
6th Floor, South Tower
9915 - 108 Street
Edmonton, Alberta
T5K 2C9
Phone: (403) 427-4468

Mr. M. Mohan, Director
Resource Evaluation and Planning
2nd Floor, North Tower
9945 - 108 Street
Edmonton, Alberta
T5K 2C9
Phone: (403) 427-3506

In 1984-85 this department was part of the Energy and Natural Resources. The combined Department's expenditure on goods and services was $81 million and was allocated as illustrated in the following graph.



15. Hospitals and Medical Care

The Department is responsible for establishing, financing and coordinating the delivery of health care programs through active, auxiliary and mental health hospitals and nursing homes; for the development of programs which ensure that every Albertan has access to an adequate level of health care; and for the provision of basic health care insurance coverage for all Albertans and premium-free Blue Cross and extended health care benefits for all senior citizens and their dependents as well as widows/widowers aged 55 to 64 years who are receiving the Alberta Widow's pension and their dependents through the Alberta Health Care Insurance Plan.

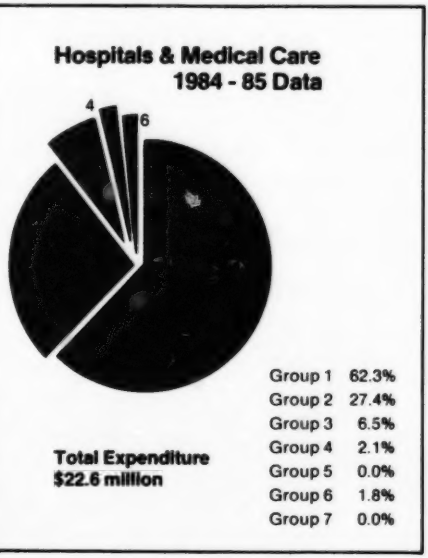
The Department's budget for expenditures on goods and services is estimated to be $14.2 million for the 1986/87 fiscal year.

Key contacts in this Department are:

Administrative Services Branch
Mr. Ray W. Cooper
Branch Director
Administrative Services
Hospitals and Medical Care
Finance and Administration Division
3rd Floor, Hys Centre
11010 - 101 Street
Edmonton, Alberta
T5J 2P4
Phone: (403) 427-8883

Health Care Insurance Division
Mr. Glenn Sundquist, Acting Director
Systems and Data Processing Branch
Hospitals and Medical Care
6th Floor, 10025 Jasper Avenue
Edmonton, Alberta
T5J 1S6
Phone: (403) 427-1457

The Department's expenditure on goods and services in 1984-85 was $22.6 million and was allocated as illustrated in the following graph.



16. Labour

The Department is responsible for the management of programs designed to ensure a high degree of safety for the public through standards, inspection, research and education; to encourage the development of effective and responsible relationships between labour and management; to ensure the protection of rights of employees and the human rights of individuals; all of which will contribute effectively to the attainment of the social and economic goals of Alberta.

The Department's budget for expenditure on goods and services is estimated to be $3.4 million in the 1986/87 fiscal year.

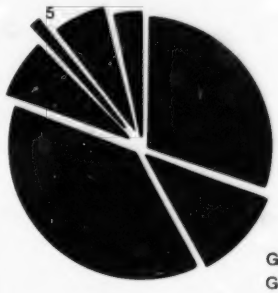
Key contacts in this Department are:

Finance and Administration
Mr. Cliff Broemling
Director, Finance and Administration
Alberta Labour
1003, 10808 - 99 Avenue
Edmonton, Alberta
T5K 0G5
Phone: (403) 427-8387

Mr. Jacob Toornstra
Manager, Administration
Alberta Labour
1003, 10808 - 99 Avenue
Edmonton, Alberta
T5K 0G5
Phone: (403) 427-9892

The Department's expenditure on goods and services in 1984-85 was $2.3 million and was allocated as illustrated in the following graph. *(See page 22).*

Labour 1984 - 85 Data



Group 1	30.7%
Group 2	11.5%
Group 3	38.9%
Group 4	7.3%
Group 5	1.1%
Group 6	7.2%
Group 7	3.4%

Total Expenditure
$2.3 million

17. Municipal Affairs

The Department is responsible for the legislation governing the administration of all types of municipalities. This includes provision of assistance to municipal offices in conducting local affairs, provision of planning and assessment services and the administration and provision of services within the Improvement Districts, and Special Areas. The Department also provides assistance and services to Native communities and individuals, and initiates and supports programs to provide adequate, affordable housing for Albertans with particular emphasis upon low and moderate income families, senior citizens and the hard to house.

The Department's budget for expenditure on goods and services is estimated to be $26.4 million for the 1986/87 fiscal year.

Key contacts in this Department are:

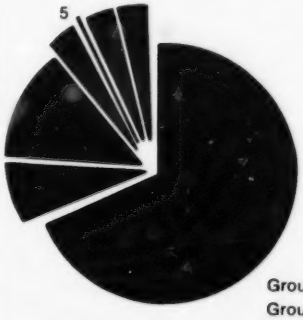
Finance and Administration Division
Mr. R.S. Leitch
Executive Director, Finance and Administration
Municipal Affairs
1227 Jarvis Building
9925 - 107 Street
Edmonton, Alberta
T5K 2H9
Phone: (403) 427-1898

Mr. Gary Durie
Manager, Administrative Services
Municipal Affairs
406 Jarvis Building
9925 - 107 Street
Edmonton, Alberta
T5K 2H9
Phone: (403) 427-4878

Mr. Philip A. Birch
Director, Financial Services
Municipal Affairs
5th Floor, 9925 - 107 Street
Edmonton, Alberta
T5K 2H9
Phone: (403) 427-1899

The Department's expenditure on goods and services in 1984-85 was $6.2 million and was allocated as illustrated in the following graph.

Municipal Affairs 1984 - 85 Data



Group 1	69.2%
Group 2	7.3%
Group 3	13.3%
Group 4	3.4%
Group 5	.3%
Group 6	3.4%
Group 7	3.2%

Total Expenditure
$6.2 million

18. Public Works, Supply and Services

The Department is responsible for the co-ordination and implementation of the policies and programs for the Government of Alberta in matters pertaining to site acquisition, planning, design, tendering, operation and maintenance of all buildings constructed for the Government of the Province of Alberta, leasing and control of all government leased space, surface and air transportation services, centralized purchasing and supply, data processing and telecommunication services for the Government departments and various government boards, commissions and agencies.

The Department's budget for expenditure on goods and services is estimated to be $529 million for the 1986/87 fiscal year.

Key contacts in this Department are:

Constuction Division
Mr. Larry James
Executive Director
17th Floor, College Plaza
8215 - 112 Street
Edmonton, Alberta
T6G 5A9
Phone: (403) 427-5288

Project Management Division
Mr. George Gerencser
Executive Director
21st Floor, College Plaza
8215 - 112 Street
Edmonton, Alberta
T6G 5A9
Phone: (403) 422-1675

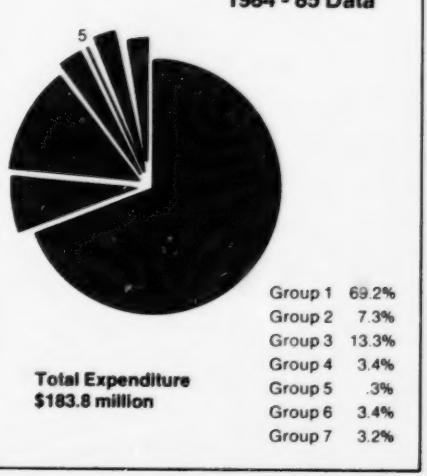
Property Management Division
Mr. Dan Bader
Executive Director
4th Floor, College Plaza
8215 - 112 Street
Edmonton, Alberta
T6G 5A9
Phone: (403) 427-3923

Procurement Division
Mr. Robert Peyton
Executive Director
12360 - 142 Street
Edmonton, Alberta
T5L 2H1
Phone: (403) 422-2654

Telecommunications Division
Mr. Stuart MacPherson
Executive Director
2nd Floor, 6950 - 113 Street
Edmonton, Alberta
T6H 5V7
Phone: (403) 427-1140

Please refer to pages 8 and 9 for contacts specific to products or contracted services.

The Department's expenditure on goods and services in 1984-85 was $183.8 million and was allocated as illustrated in the following graph.



19. Recreation and Parks

The Department is responsible for the development and support of recreational services and programs, as well as for the planning, development and management of

provincial parks and recreation areas throughout Alberta.

The Department's budget for expenditure on goods and services is estimated to be $14.6 million for the 1986/87 fiscal year.

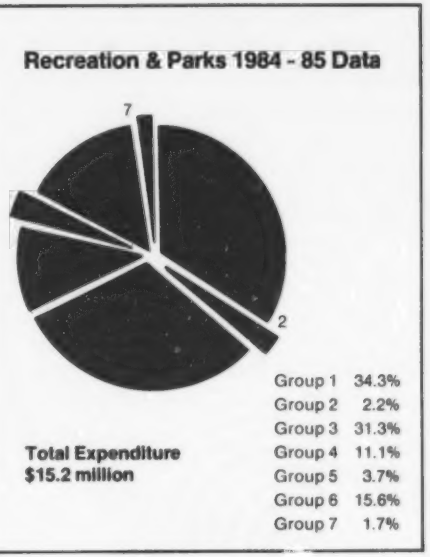
Key contacts in this Department are:

Design and Implementation Division
Mr. Vern Wiebe
Director, Divisional Support
7th Floor Standard Life Centre
10405 Jasper Avenue
Edmonton, Alberta
T5J 3N4
Phone: (403) 427-4666

Operations and Maintenance Division
Mr. Bruce Duffin
Director, Field Support
16th Floor, Standard Life Centre
10405 Jasper Avenue
Edmonton, Alberta
T5J 3N4
Phone: (403) 427-2968

Kananaskis Country
Mr. Ed Marshall
Managing Director
412 Sperry Univac Building
1011 Glenmore Trail S.W.
Calgary, Alberta
T2V 4R6
Phone: (403) 297-3362

The Department's expenditure on goods and services in 1984-85 was $15.2 million and was allocated as illustrated in the following graph.



20. Social Services

The Department is responsible for the management of programs and institutions designed to protect and promote the physical and social well-being of Albertans, while encouraging and supporting individual, family and community independence, self-reliance and responsibility to the greatest degree possible.

The Department's budget for expenditure on goods and services is estimated to be $48.7 million for the 1986/87 fiscal year.

Key contacts in this Department are:

Purchasing and Office Services
Mr. Paul Clarke
Manager
Social Services
10030 - 107 Street
Edmonton, Alberta
T5J 3E4
Phone: (403) 427-2639

Edmonton Regional Office
Mr. Gerry Laing
Manager, Operations Support
Social Services
11748 Kingsway Avenue
Edmonton, Alberta
T5G 0X5
Phone: (403) 422-3645

Calgary Regional Office
Mr. Dale Frazer
Manager, Operations Support
Social Services
Main Floor, Tower 3
1212 - 31 Avenue N.E.
Calgary, Alberta
T2E 7S8
Phone: (403) 297-4575

Northwest Regional Office
Mr. Gordon Erickson
Manager, Operations Support
Social Services
Box 326
McLennan, Alberta
T0H 2L0
Phone: (403) 324-3801

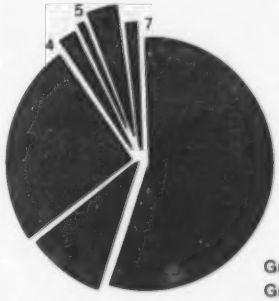
Northeast Regional Office
Mr. Ken Shewchuk
Manager, Operations Support
Social Services
M & M Building,
10107 - 102 Avenue
Lac La Biche, Alberta
T0A 2C0
Phone: (403) 623-5283

Central Regional Office
Mr. Bob Rechner
Director, Operations Support
Social Services
4804 - 42 Avenue
Innisfail, Alberta
T0M 1A0
Phone: (403) 340-5586

South Regional Office
Mr. Jim Willoughby
Manager, Operations Support
Social Services
2304 - 18th Street
Coaldale, Alberta
T0K 0L0
Phone: (403) 345-4100

The Department's expenditure on goods and services in 1984-85 was $57.7 million and was allocated as illustrated in the following graph.

Social Services & Community Health
1984 - 85 Data



Total Expenditure
$57.7 million

Group 1	55.3%
Group 2	9.7%
Group 3	25.9%
Group 4	3.3%
Group 5	.7%
Group 6	4.2%
Group 7	.9%

21. Solicitor General

The Department provides law enforcement, correctional services, vehicle registration and driver licencing, and control and regulation over horse racing in accordance with the Statute Laws of the province, including provincial policing, private investigators and security guards, adult correctional centres and young offender centers. The Department offers liquor licencees opportunity for review through the Liquor Licencing Review Council and also provides policy direction to the Alberta Liquor Control Board.

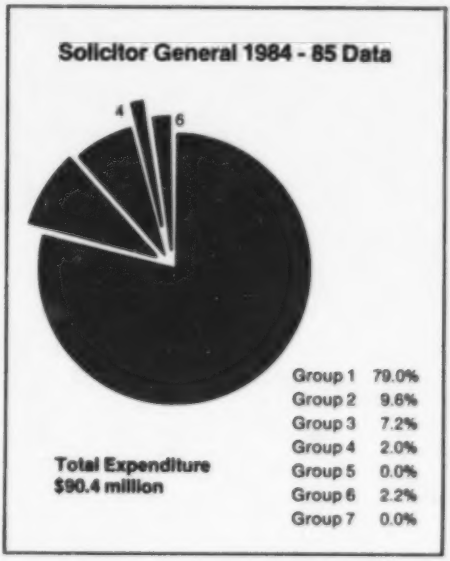
This Department's budget for expenditure on

goods and services is estimated to be $108.5 million for the 1986/87 fiscal year.

The key contact in this Department is:

Mr. John Fedun
Director, Supply and Support Services
Finance and Administration Division
Solicitor General
9th Floor, 10365 - 97 Street
Edmonton, Alberta
T5J 3W7
Phone: (403) 427-1393

The Department's expenditure on goods and services in 1984-85 was $90.4 million and was allocated as illustrated in the following graph.



22. Technology, Research and Telecommunications

The Department is responsible for developing policies and implementing programs which promote the further diversification of the Provincial economy, especially by focusing on advanced technologies generally, and information and communications, particularly; to promote Alberta as a national and international centre for research on, and commercial application of advanced technologies.

The Department's budget for expenditure on goods and services is estimated to be $2.7 million for the 1986/87 fiscal year.

The key contact in this Department is:

Mrs. Jody A. Wilson
Technology, Research and
Telecommunications
12th Floor, Pacific Plaza
10909 Jasper Avenue
Edmonton, Alberta
T5J 3M8
Phone: (403) 422-0567

As this department was established after fiscal year 1984-85, no expenditure data is available.

23. Tourism

The Department of Tourism plans, promotes and develops the travel industry.

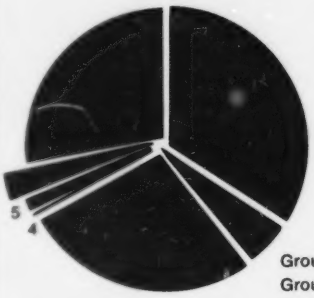
The Department's budget for expenditure on goods and services is estimated to be $14.8 for the 1986/87 fiscal year.

The key contact in this Department is:

Mr. Peter C. Crerar
Executive Director, Administration Division
Tourism
18th Floor
10025 Jasper Avenue
Edmonton, Alberta
T5J 3Z3
Phone: (403) 427-4334

The Department's expenditure on goods and services in 1984-85 was $5.7 million and was allocated as illustrated in the following graph.

Tourism & Small Business
1984 - 85 Data



Group 1	34.9%
Group 2	4.4%
Group 3	28.2%
Group 4	1.2%
Group 5	.4%
Group 6	3.0%
Group 7	27.8%

Total Expenditure
$5.7 million

24A. Transportation and Utilities — Transportation

Under various Acts, the Department is responsible for the development, construction and maintenance of an integrated road transportation system in Alberta to facilitate the safe and efficient movement of people and products and to assist in the economic development of the Province, thereby promoting prosperity and enhancing the quality of community living.

The Department's budget for expenditure on goods and services is estimated to be $280 million for the 1986/87 fiscal year.

The key contacts in this Department are:

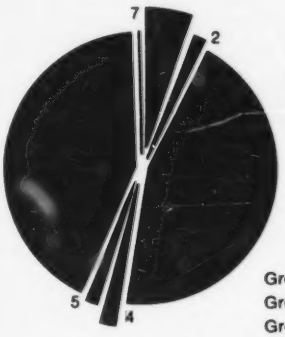
Equipment Supply and Services
Mr. H. (Tug) Wilson
Executive Director
3rd Floor, Twin Atria Building
4999 - 98 Avenue
Edmonton, Alberta
T6B 2X3
Phone: (403) 427-8310

Mr. Dan McKeigan
Director, Support Services
3rd Floor, Twin Atria Biulding
4999 - 98th Avenue
Edmonton, Alberta
T6B 2X3
Phone: (403) 427-8310

Mr. Bob Brisson
Manager, Materials and Supplies
3rd Floor, Twin Atria Building
4999 - 98 Avenue
Edmonton, Alberta
T6B 2X3
Phone: (403) 427-8310

The Department's expenditure on goods and services in 1984-85 was $281.4 million and was allocated as illustrated in the following graph.

Transportation 1984 - 85 Data



Group 1	6.0%
Group 2	1.3%
Group 3	44.9%
Group 4	1.6%
Group 5	1.3%
Group 6	44.4%
Group 7	.4%

Total Expenditure
$281.4 million

24B. Transportation and Utilities — Utilities

The Utilities portion of the Department assists in the provision of certain essential utilities which affect the daily lives of Albertans. These services relate primarily to water and sewer facilities, electricity and natural gas.

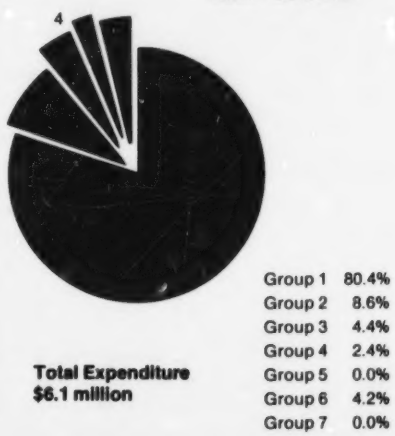
The Department's budget for expenditures on goods and services is estimated to be $5.6 million for the 1986/87 fiscal year.

Key contacts in this Department are:

Mr. E. Tywoniuk
Executive Director
Administrative Services Division — Utilities
7th Floor, Westcor Building
12323 Stony Plain Road
Edmonton, Alberta
T5N 3Y9
Phone: (403) 427-3021

Mr. D. Merrell
Manager, Records and General Services
—Utilities
5th Floor, Westcor Building
12323 Stony Plain Road
Edmonton, Alberta
T5N 3Y9
Phone: (403) 427-0040

The Department's expenditure on goods and services in 1984-85 was $6.1 million and was allocated as illustrated in the following graph.



25. Treasury

The Department is responsible for the collection, management, control and reporting of revenue and expenditure; borrowing, investments, cash management, financial and budgetary procedures of the Crown, including the Alberta Heritage Savings Trust Fund; fiscal and economic analyses; development of revenue policies and administration of revenue, particularly corporate taxation and tax incentives; provision of statistical information; payment and administration of government pension plans; and the risk management and insurance program; and, for the regulation of Provincial financial institutions.

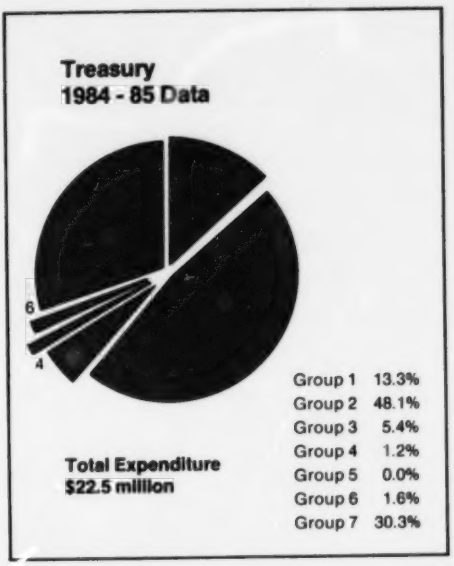
The Alberta Treasury's budget for expenditure on goods and services is estimated to be $15.2 million for the 1986/87 fiscal year.

Key contacts in the Alberta Treasury are:

Disbursement Control
Ms. Y. Schreiber
483 Terrace Building
9515 - 107 Street
Edmonton, Alberta
T5K 2C3
Phone: (403) 427-4656

Financial Services
Mr. L.J. Hellweg
Manager, Financial Services
423 Terrace Building
9515 - 107 Street
Edmonton, Alberta
T5K 2C3
Phone: (403) 427-9935

The Department's expenditure on goods and services in 1984-85 was $22.5 million and was allocated as illustrated in the following graph.



B. Personnel Administration Office

The Personnel Administration Office is responsible for the system of personnel administration in accordance with the provision of the Public Service Act.

The Personnel Administration Office's budget for expenditure on goods and services is estimated to be $4.2 million for the 1986/87 fiscal year.

The key contact is:

Mr. James Fleming, Director
Administrative Services Division
7th Floor, Kensington Place
10011 - 109 Street
Edmonton, Alberta
T5J 3S8
Phone: (403) 427-7897

C. Public Affairs Bureau

The Public Affairs Bureau is responsible for procuring advertising, printing and public relations services for all Government Departments.

The Bureau's budget for expenditure on goods and services to carry out this function is estimated to be $35 million for the 1986/87 fiscal year.

The key contact is:

Mr. Bob Edwards
Director, Administration
2nd Floor, 44 Capitol Boulevard
10044 - 108 Street
Edmonton, Alberta
T5J 3S7
Phone: (403) 422-1519

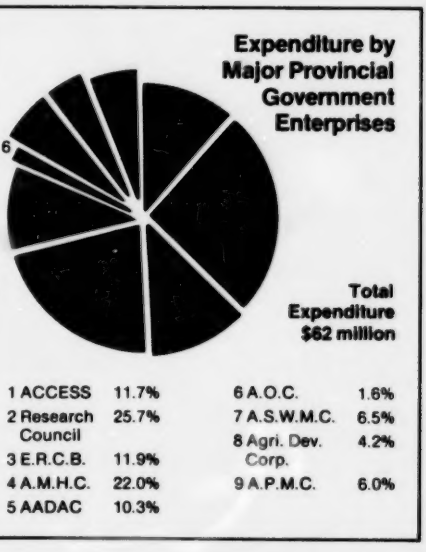
Selling to Crown Corporations and Other Provincial Agencies

4

Commissions, Boards, Agencies and Crown Corporations

Name	Page
1. Alberta Agricultural Development Corporation	*32*
2. Alberta Alcohol and Drug Abuse Commission	*32*
3. Alberta Art Foundation	*33*
4. The Alberta Cultural Heritage Foundation	*33*
5. The Alberta Educational Communications Corporation	*33*
6. Alberta Electic Energy Marketing Agency	*33*
7. Alberta Environmental Research Trust	*34*
8. The Alberta Foundation for the Performing Arts	*34*
9. Alberta Hail and Crop Insurance Corporation	*34*
10. Alberta Mortgage and Housing Corporation	*34*
11. Alberta Oil Sands Technology and Research Authority	*34*
12. Alberta Opportunity Company	*34*
13. Alberta Petroleum Marketing Agency	*35*
14. Alberta Research Council	*35*
15. Alberta Special Waste Management Corporation	*35*
16. Alberta Sports Council	*35*
17. Energy Resources Conservation Board	*35*
18. Recreation, Parks and Wildlife Foundation	*36*

This section provides a brief description of the various Provincial Corporations and Commercial Enterprises of the Government of Alberta. Key contacts at each of these organizations have been provided. The total expenditure by major Provincial Corporations, Commissions, Boards and Agencies on goods and services is estimated at $62 million and divided amongst those as shown in the following graph.



Typically, most organizations listed under the heading of Provincial Corporations conduct their purchasing through the regular Provincial government channels. Those that conduct their own purchasing are marked with an asterix (*). Organizations listed under Commercial Enterprises conduct their own purchasing.

A. Provincial Commissions, Boards, Agencies and Crown Corporations

1. Agricultural Development Corporation*
ADC's function is to provide financial assistance to Alberta farmers and agribusiness enterprises through the delivery of various loan, incentive and counselling programs. The Corporation reports directly to the Associate Minister of Agriculture and not through the Department of Agriculture. ADC conducts its own purchasing activities for most items.

ADC's budget for expenditure on goods and services is estimated to be $2.6 million for the 1986/87 fiscal year.

Key contacts are:

Mr. E.G. Suarez, Executive Director, Administration
Alberta Agricultural Development Corporation
4910 - 52 Street
Camrose, Alberta
T4V 2V4
Phone: (403) 679-1310

Mrs. Gwen Sandstrom, Supervisor, Office Services Alberta Agricultural Development Corporation
4910 - 52 Street
Camrose, Alberta
T4V 2V4
Phone: (403) 679-1268

2.The Alberta Alcohol and Drug Abuse Commission*
AADAC is an organization funded by the Government of the Province of Alberta. AADAC provides Albertans with assistance in dealing with alcohol and drug concerns through prevention and treatment programs. Information and training programs are offered to community and professional groups as part of AADAC's prevention and education programs. One major prevention program is a media campaign and funding to community groups to help teens develop skills outlined in the campaign. AADAC also administers the Alberta Impaired Driver's Course and Repeat Offender's Program (IMPACT) and attempts to establish new Impaired Driving countermeasures. Treatment services are available through out-patient counselling, detoxification centres, and in-patient treatment centres located throughout the province. AADAC's purchasing function is decentralized with each location being responsible for their own purchases.

AADAC's budget for expenditure on goods and services is estimated to be $6.3 million for the 1986/87 fiscal year.

The key contact is:

Mr. Howard J.H. Faulkner, Director, Finance and Administration
Alberta Alcohol and Drug Abuse Commission
10909 Jasper Avenue
Edmonton, Alberta
T5J 3M9
Phone: (403) 427-5060

Major locations in Alberta are:
(Each location purchases locally)

Northern Services Division, Grande Prairie
Phone: (403) 538-5214
Northwest District Office, Grande Prairie
Phone: (403) 528-5214
Northeast District Office, Lac La Biche
Phone: (403) 623-5227
Downtown Treatment Centre, Edmonton
Phone: (403) 427-2736
West End Centre, Edmonton
Phone: (403) 481-3493
Community Education Services, Edmonton
Phone: (403) 427-4267

Provincial Programs, Edmonton
Phone: (403) 427-4275
AADAC Recovery Centre, Edmonton
Phone: (403) 427-4291
Henwood Rehabilitation Centre, Edmonton
Phone: (403) 973-3341
Central Services Division, Edmonton
Phone: (403) 427-4263
Central District, Red Deer
Phone: (403) 340-5274
Calgary Counselling Services, Calgary
Phone: (403) 297-3071
South District Office, Lethbridge
Phone: (403) 381-5104
Community Education Services, Calgary
Phone: (403) 297-3028
Renfrew Recovery Centre, Calgary
Phone: (403) 297-3263
Southern Services Division, Calgary
Phone: (403) 297-3038
David Lander Centre, Claresholm
Phone: (403) 625-3311

3. The Alberta Art Foundation

Alberta Art Foundation was created in 1972 under the AAF Act. The AAF's mandate is to encourage and promote Alberta art and artists and to support public art galleries in the Province. The AAF fulfills its mandate by acquiring, exhibiting and conserving art as well as providing grants to art galleries and art organizations in Alberta.

AAF's budget for expenditures on goods and services is estimated to be $311 thousand in the 1986/87 fiscal year.

Key contacts are:

Mr. R.C. Jarvis, Chairman
Alberta Art Foundation
4th Floor, Beaver House
10158 - 103 Street
Edmonton, Alberta
T5J 0X6
Phone: (403) 427-9968

Mr. Glen Buick, Secretary
Alberta Art Foudation
Assistant Deputy Minister — Alberta Culture
11th Floor CN Tower
10004 - 104 Avenue
Edmonton, Alberta
T5J 0K5
Phone: (403) 427-2553

Mr. W. Tin Ng, Executive Director
Alberta Art Foundation
4th Floor, Beaver House
10158 - 103 Street
Edmonton, Alberta
T5J 0X6
Phone: (403) 427-9968

4.The Alberta Cultural Heritage Foundation

The purpose of the Foundation is to provide persons, groups and organizations with the opportunity to participate in the preservation, development and promotion of the cultural heritage of Alberta.

For further information, contact:

The Alberta Cultural Heritage Foundation
3rd Floor, 12431 Stony Plain Road
Edmonton, Alberta
T5N 3N3
Phone: (403)422-5885

5. The Alberta Educational Communications Corporation*
(Access Network)*

The Board-approved mandate of ACCESS NETWORK is "to promote and assist in the development of lifelong learning for Albertans through the use of communications technologies."

The corporation's budget for expenditure on goods and services is estimated to be $7.2 million for the 1986/87 fiscal year.

The key contact is:

Dr. Junichi Kawashima
General Manager
Educational Technology and Administration
16930 - 114 Avenue
Edmonton, Alberta
T5M 3S2
Phone: (403) 451-7244

6. Alberta Electric Energy Marketing Agency

For information, contact:

711 Woodward Tower
400 - 4th Avenue South
Lethbridge, Alberta
T1J 4E1
Phone: (403) 381-5384

7. Alberta Environmental Research Trust*
For information, contact:

John J. Bowlen Building
#806, 620 - 7th Avenue, S.W.
Calgary, Alberta
T2P 0Y8
Phone: (403) 297-2360

8. The Alberta Foundation for the Performing Arts
The Foundation is a beneficiary of lottery revenue and awards grants to Alberta performing artists for special projects.

The key contact is:

Ms. Julie Kehler, Executive Director
The Alberta Foundation for the Performing Arts
202, 9722 - 110 Street
Edmonton, Alberta
T5K 1H8
Phone: 1-(800)-272-9692; (403) 482-7531

9. Alberta Hail and Crop Insurance Corporation
The Alberta Hail and Crop Insurance Corporation provides crop insurance to farmers.

The Corporations's budget for expenditure for goods and services is estimated to be $465 thousand for the 1986/87 fiscal year.

The key contact is:

Mr. L.H. Nelson
Office Manager
Bag Service 16
Lacombe, Alberta
T0C 150
Phone: (403) 782-4661

10. Alberta Mortgage and Housing Corporation*
The Corporation is responsible for providing affordable, modest quality accommodation for identified groups and individuals by developing, financing, maintaining and managing housing and land, and providing loan insurance.

AMHC's budget for expenditure on goods and services is estimated to be $13.5 million for the 1986/87 fiscal year.

Key contacts are:

Mr. Henning Pedersen
Director, Corporate Services
9405 - 50 Street
Edmonton, Alberta
T6B 2T4
Phone: (403) 468-3535

Mrs. Sandra Lindstrom
Manager, Corporate Services
9405 - 50 Street
Edmonton, Alberta
T6B 2T4
Phone: (403) 468-3535

11. Alberta Oil Sands Technology and Research Authority*
To provide means whereby research into the technological methods required for the efficient and economic recovery and processing of crude bitumen and other crude oils in Alberta, and other products from oil sands deposits, may be assisted, encouraged and promoted.

The Authority's budget for expenditure on goods and services is estimated to be $80 thousand for the 1986/87 fiscal year.

The key contact is:

Mr. Larry Miskiw
Alberta Oil Sands Technology and Research Authority
500 Highfield Place
10010 - 106 Street
Edmonton, Alberta
T5J 3L8
Phone: (403) 427-7623

12. Alberta Opportunity Company (A.O.C.)
The AOC provides financial assistance to small business within the terms of the Alberta Opportunity Fund Act.

The estimated budget for expenditure on goods and services is $960 thousand for the 1986/87 fiscal year.

The key contact is:

Mr. Brian W. Parsk
P.O. Box 1860
Ponoka, Alberta
T0C 2H0
Phone: (403) 783-4481

13. Alberta Petroleum Marketing Commission

The Alberta Petroleum Marketing Commission is charged with marketing the Crown's royalty share of crude oil production. The Commission also purchases other crude oil production which is then promoted to diverse markets to maximize sales revenues. In addition, the Commission administers the provisions of the Natural Gas Marketing Act and the Natural Gas Pricing Agreement Act.

The Alberta Petroleum Marketing Commission's budget for expenditure on goods and services is estimated to be $3.7 million for the 1986/87 fiscal year.

The key contact is:

Mr. Kevin Dillon
Finance and Administration
1900, 250 - 6th Avenue S.W.
Calgary, Alberta
T2P 3H7
Phone: (403) 297-5429

14. Alberta Research Council* (A.R.C.)

The mission of the Alberta Research Council is to advance the economy of the Province by promoting technology development, performing applied research and providing expert advise, technical information and scientific infrastructure that is responsive to the needs of the private sector and supports activities in the public sector.

The Alberta Research Council's budget for expenditure on goods and services is estimated to be $15.8 million in the 1986/87 fiscal year.

Key contacts are:

Mr. H. Kay, Purchasing Agent
Materiel Management
250 Karl Clark Road
P.O. Box 8330, Station F
Edmonton, Alberta
T6H 5X2
Phone: (403) 450-5030

Mr. C.G. Cameron, Materiel Manager
Materiel Management
250 Karl Clark Road
P.O. Box 8330, Station F
Edmonton, Alberta
T6H 5X2
Phone: (403) 450-5036

15. Alberta Special Waste Management Corporation (A.S.W.M.C.)

Establish and operate systems and facilities to deal adequately with hazardous waste and ensure that the health and safety of the public and environment is protected.

ASWMC's budget for expenditure on goods and services is estimated to be $4 million for the 1986/87 fiscal year. Key contacts are:

Mr. Ken Simpson (Operations)
Alberta Special Waste Management Corporation
900, 10909 Jasper Avenue
Edmonton, Alberta
T5J 3L9
Phone: (403) 422-5029

Mr. Ron McKaque (Administration)
Alberta Special Waste Management Corporation
900, 10909 Jasper Avenue
Edmonton, Alberta
T5J 3L9
Phone: (403) 422-5029

16. Alberta Sport Council

For information, contact:

Mr. Max Gibb
Managing Director
4th Floor Hanover Place
101 - 6th Avenue S.W.
Calgary, Alberta
T2P 3P4
Phone: (403) 297-2503

Mr. Jack Monaghan
Technical Manager
7th Floor, Harley Court Building
10045 - 111 Street
Edmonton, Alberta
T5K 1K4
Phone: (403) 482-4835

17. Energy Resources Conservation Board*

The ERCB is charged with resource development and environmental management functions in connection with oil, gas, oil sands, pipelines, coal and hydro and electric energy. These responsibilities include ensuring that energy resources are being developed in an

orderly, efficient and safe manner, and in the overall public interest.

The ERCB's budget for expenditure on goods and services is estimated to be $7.3 million for the 1986/87 fiscal year.

Key contacts are:

Mr. Ken Fuller
Controller
Energy Resources Conservation Board
640 - 5th Avenue, S.W.
Calgary, Alberta
T2P 2G4
Phone: (403) 297-8329

Mr. R.T. Bording
Manager of Accounting
Energy Resources Conservation Board
640 - 5th Avenue, S.W.
Calgary, Alberta
T2P 2G4
Phone: (403) 297-8565

18. Recreation, Parks and Wildlife Foundation

For information, contact:

Mr. Chuck Moser
Executive Director
7th Floor Harley Court Building
10045 - 111 Street
Edmonton, Alberta
T5K 1K4
Phone: (403) 482-6467

B. Commercial Enterprises

1. Alberta Government Telephones

Mr. F. Paranchych
Director, Corporate Materials Management
Alberta Government Telephones
Floor 24G
10020 - 100 Street
P.O. Box 2411
Edmonton, Alberta
T5J 0N5
Phone: (403) 425-3800

2. Alberta Liquor Control Board

The Alberta Liquor Control Board is responsible for all purchasing, warehousing, distributing and retailing of liquor products in Alberta. The ALCB maintains two large warehouses in St. Albert and Calgary, and operates a network of over 200 retail outlets throughout the province. The Board is also responsible for administering and enforcing the Alberta Liquor Control Act and Regulations as they pertain to licensees, manufacturers and the general public.

The Alberta Liquor Control Board's budget for expenditure on goods and services in estimated to be $24.9 million in 1986 (year end for 1986 is January 6th, 1987).

Key contacts are:

Mr. Ken S. Babich
Manager, Administrative Support Services
50 Corriveau Avenue
St. Albert, Alberta
T8N 3T5
Phone: (403) 458-4330

Mr. Bill Burrell, Purchasing Manager
Purchasing Section
50 Corriveau Avenue
St. Albert, Alberta
T8N 3T5
Phone: (403) 458-4307

3. Treasury Branches*

To provide a full range of financial services to Albertans.

The Treasury Branches' budget for expenditure on goods and services is estimated to be $141.6 million for the 1986/87 fiscal year.

Key contacts are:

Mr. M.E. Budd, General Manager
Administration Department
9925 - 109 Street, 11th Floor
Edmonton, Alberta
T5J 2N6
Phone: (403) 427-6048

Mr. R.L. Zsombor, Assistant General Manager
Administration Department
9925 - 109 Street, 11th Floor
Edmonton, Alberta
T5J 2N6
Phone: (403) 422-0489

Mr. L.E. Hauser, Manager, Operations
Administration Department
9925 - 109 Street, 11th Floor
Edmonton, Alberta
T5J 2N6
Phone: (403) 427-7034

The Worker's Compensation Board

The Worker's Compensation Board administers the Workers' Compensation Act by providing compensation benefits and rehabilitation services to those workers who have been involved in a work related accident or exposed to an occupational disease or, in the case of a fatality, to their dependents.

The Worker's Compensation Board levies and collects assessments from employers protected by the Act in a manner that is both fair and equitable.

The key contact is:

Mr. Ed John
Administrative Services
9912 - 107 Street
P.O. Box 2415
Edmonton, Alberta
T5J 2S5
Phone: (403) 427-1257

5 Other Public Markets in Alberta

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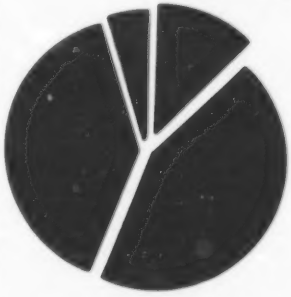
In addition to the commercial opportunities that exist with the various departments, provincial corporations and commercial enterprises of the Government of Alberta, substantial opportunities exist with the other public sector markets in Alberta. The other major public sector markets are:

- Federal Government
- Federal Government Enterprises
- Local Governments i.e. cities, towns and municipalities
- Hospitals
- Educational Institutions

Other public sector expenditure in Alberta is estimated to be $1.8 billion. The market share of each of the major markets is shown in the following graph.

Size of Other Public Sector Markets 1984 - 85 Estimates



Est. Expenditure $1.8 billion

1 Federal Govt.	12.4%
2 Local Govts.	43.5%
3 Hospitals	39.1%
4 Colleges & Universities	4.9%

You are encouraged to contact these public sector organizations and discuss the commercial opportunities they offer.

A. Federal Government and Federal Government Enterprises

The Western (Prairie) Region Supply Centre of Supply and Services Canada is the primary purchaser of goods and services for all Federal Government and Federal Government Enterprises located in Alberta and the Western Prairie Region.

The total expenditure by this group on goods and services is estimated to be $222 million. Vendors interested in doing business with Supply and Services Canada should contact:

Mr. Thomas A. Simper,
Director of Supply
Western (Prairie) Region Supply Centre
Supply and Services Canada
15508 - 114 Avenue
Edmonton, Alberta
T5M 3S8
Phone: (403)420-3704

B. Local Governments

The total annual expenditure in 1985 by Alberta Municipalities on contractual and general services is estimated at about $978 million.

Contacts for five of Alberta's municipalities are provided below:

1. City of Calgary
Mr. O.K. Pipke
Purchasing Agent
City of Calgary
P.O. Box 2100
Calgary, Alberta
T2P 2M5
Phone: (403) 268-5540

2. City of Edmonton
Mrs. Helena M. Houghton
Director of Purchasing
Suite 201, Centennial Building
10015 - 103 Avenue
Edmonton, Alberta
T5J 0H1
Phone: (403) 428-4359

3. City of Lethbridge
Mr. R.W. Masson
Purchasing Director
City of Lethbridge
910-4th Avenue South
Lethbridge, Alberta
T1J 0P6
Phone: (403) 320-3961

4. City of Medicine Hat
Mr. Jim Bader
Purchasing Agent
City of Medicine Hat
City Hall
580 - 1st Street, S.E.
Medicine Hat, Alberta
T1A 8E6
Phone: (403) 529-8239

5. City of Red Deer
Mr. Art Krause
Purchasing Agent, or Mrs. Ruth Boivin
Assistant Purchasing Agent
Purchasing and Stores
5590 - 47 Street
(Mailing address
P.O. Box 5008
Red Deer, Alberta
T4N 3T4)
Phone: (403) 342-8271

A complete listing of all the municipalities, published by the Department of Municipal Affairs is available from:

Municipal Services Branch
Alberta Municipal Affairs
9925 - 107 Street
Edmonton, Alberta
T5K 2H9
Phone: (403) 427-2523

C. Hospitals

The total expenditure by the Hospitals, Nursing Homes and Auxiliary Hospitals in Alberta is estimated at about $700 million.

As each hospital does its own purchasing, vendors are encouraged to contact the hospitals directly to discuss business opportunities. A directory of hospitals and nursing homes in Alberta is available by contacting:

Alberta Hospitals and Medical Care
Finance and Administration Division
11010 - 101 Street
Edmonton, Alberta
T5J 2P4
Phone: (403) 427-3287

A Canadian Hospital Association publication titled "Canadian Hospital Directory", that provides a detailed listing of all hospitals in Canada may also be obtained for $65 by contacting the Circulation and Sales Department of:

Canadian Hospital Association
Suite 100, 17 York Street
Ottawa, Ontario
K1N 9J6
Phone: (613) 238-8005 Ext. 261

A group purchasing program for hospitals that issues group tenders valued at approximately $35 million and includes drugs, medical and surgical supplies, and some capital equipment is managed by the Alberta Hospital Association. Additional information regarding the program may be obtained by contacting:

Ms. Susanne Marshall
Director, Group Tendering Services
Alberta Hospital Association
6th Floor, 10025 - 108 Street
Edmonton, Alberta
T5J 1K9
Phone: (403) 423-1776

D. Colleges, Universities and School Board

Alberta has 23 major colleges and universities. Vendors are encouraged to contact these institutions directly to discuss commercial opportunities that may exist.

A detailed list of colleges and universities is published by the Department of Advanced Education and may be obtained by contacting:

Alberta Advanced Education
Colleges and Universities
8th Floor, Devonian Building
11160 Jasper Avenue
Edmonton, Alberta
T5K 0L1
Phone: (403) 427-5655

A detailed list of the school boards titled "School Jurisdiction List", is published by the Department of Education and may be obtained by contacting:

School Business Administration Services Branch
Department of Education
6th Floor, West Tower
Devonian Building
11160 Jasper Avenue
Edmonton, Alberta
T5K 0L2
Phone: (403) 427-7235

Contacts at the major universities and colleges in Alberta are provided below:

University of Alberta
Mr. M. Craige
Purchasing Manager
University of Alberta
85 Avenue and 116 Street
Edmonton, Alberta
T6G 2R3
Phone: (403) 432-4668, 432-3436

University of Calgary
Mr. D. Joyce
Manager, Purchasing and
Central Stores
University of Calgary
2500 University Drive N.W.
Calgary, Alberta
T2N 1N4
Phone: (403) 220-5611

University of Lethbridge
Mr. Barry W. Kimery
Manager, Purchasing
4401 University Drive
Lethbridge, Alberta
T1K 3M4
Phone: (403) 329-2411

Northern Alberta Institute of Technology
Mr. R.M. Dechene
Materials Manager
11762 - 106 Street
Edmonton, Alberta
T5G 2R1
Phone: (403) 471-8644

Southern Alberta Institute of Technology
Mr. Glen McCaughan
Manager, Materials Management
1301 - 16 Avenue N.W.
Calgary, Alberta
T2M 0L4
Phone: (403) 284-8813

Grant MacEwan Community College
Mr. L.A. (Len) Rust
Purchasing Manager
10045 - 156 Street
Edmonton, Alberta
T5P 2P7
Phone: (403) 483-4327

Red Deer College
Mr. Larry L. Wilson
Campus Manager
P.O. Box 5005
Red Deer, Alberta
T4N 5H5
Phone: (403) 342-3300

Lethbridge Community College
Mr. Pat Erickson
Purchasing Manager
Lethbridge Community College
3000 College Drive South
Lethbridge, Alberta
T1K 1L6
Phone: (403) 320-3200

Medicine Hat College
Mrs. Val Albertson
Purchasing Manager
299 College Drive
Medicine Hat, Alberta
T1A 3Y6
Phone: (403) 529-3856

Mount Royal College
Mr. John Howard
Purchasing Manager
4825 Richard Road, S.W.
Calgary, Alberta
T3E 6K6
Phone: (403) 240-6196

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